

# Wealth Markets and Commerce

## Finance - Economics

WALL STREET OFFICE:  
Mills Building, 15 Wall St.

Telephone  
Hanover 6514

### Income Tax Service

- Two new leaflets:  
1. Federal Tax on Corporate Undivided Profits.  
2. Federal Income Tax Certificate Defined and Explained.

The first-named leaflet is needed by all corporations having undivided profits or surplus for a preceding taxable year.

The second tells what every bond owner, individual or corporate, must do when collecting interest on any bonds other than U. S. Government, State or municipal bonds.

Either leaflet will be sent upon request.

### The National City Company

Correspondence Office in 30 Cities  
Bonds-Short Term Notes-Accumulations

### Short-Term Notes

or

### Long-Term Bonds

Which Do You Prefer?

If you are attracted by Short-Term Notes, you can buy them at prices to yield around 6% to 7%.

If you prefer Long-Term Bonds, you can buy even those of a very conservative character to yield around 5 1/2% to 6%.

Send for our Letter No. 597, which mentions several attractive issues of Short-Term Notes and Long-Term Bonds.

### Spencer Trask & Co.

25 Broad Street, New York

ALBANY BOSTON CHICAGO  
Members New York Stock Exchange

### Partial Payment

### Buying of Stocks

enables the small investor to acquire standard securities on convenient terms. Write for booklet H-30 describing the method.

### HARTSHORNE

### PICABIA

Members New York Stock Exchange  
1 Wall Street New York City

### STANDARD

WEEKLY SUMMARY  
ON STANDARD OIL  
ISSUES

WILL BE MAILED  
ON REQUEST

CARL H. FORZHEIMER & CO.

Phones 4000 to 4010 John. 36 Wall St., N. Y.

### ROBINSON & Co.

Investment Securities

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Members New York Stock Exchange

### A. A. Housman & Co.

Members New York Stock Exchange  
N. Y. Cotton Exchange  
N. Y. Coffee & Sugar Ex.  
N. Y. Produce Exchange  
Chicago Board of Trade

20 Broad Street, New York

Branch Office—25 West 33d St.

### Bonds for Investment

Harris, Forbes & Co.

Fine Street, Corner William

NEW YORK

### Liggett & Drexel

Members New York Stock Exchange

Conservative Investments

61 Broadway—New York

Boston Philadelphia Buffalo

### Gillette Safety Razor

### Lone Star Gas

### Federal Sugar

### FREDERIC H. HATCH & CO.

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Private telephone to Boston.

### Buy

### War Savings Stamps

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60 Wall St. 716 Fifth Ave.

### Noble & Corwin

26 Broad St. New York

Guaranty Trust Equitable Trust

National Bank Commerce

Columbia Trust

Telephone 1111 Broad.

It is now generally conceded that

the interest rate will have little or

no effect upon the success of the

next Liberty Loan campaign. Bank-

ers are for the most part agreed

that any amount likely to be offered

will be oversubscribed even if the

present rate of 4 1/2 per cent is

maintained. But many of them are

convinced that the discount at

which the bonds are selling when

the fourth campaign opens seven

weeks hence will have an important

bearing on the success of the issue.

It will probably be much easier to

place the bonds with the outstanding

issues selling at or close to par

than with the heavy discounts which

now prevail. And there is a very

general belief among financial lead-

ers that the price of the bonds can-

not be lifted materially and stabil-

ized at a high level through the

operation of the sinking fund plan.

Whether or not that plan has been

utilized to sustain the price thus

far is not known; it seems more

likely that utilization of it on an

important scale has been deferred

on the theory that it can be most

effectively employed just prior to

the flotation of the next issue. But

in any event it is likely to meet

with only temporary success, and

there is, therefore, every reason

why the recommendations of bank-

ers for the adoption of the Cana-

dian plan for stabilizing Victory

bonds should be seriously consid-

ered by the Secretary of the Treas-

ury.

It will be recalled that under the

Canadian method the bonds are not

listed on the stock exchanges, but

all transactions are made through

a committee formed for that pur-

pose, and that brokers receive a

commission on transactions only in

cases where they find buyers, the

one producing a seller getting nothing

at all. There is at all times a

ready market for those who find it

necessary to sell, though large sell-

ers have to take a slight discount—

slight, that is, compared with the

loss that would be entailed through

selling in an open market. Through

the operation of this system the

Domestic has maintained its bonds

above the issue price—the only

war bonds of any nation of which

that can be said. It is certainly

worth a trial here, and petty ob-

jections to brokers making a com-

mission out of sales should not pre-

vent a favorable reception for the

plan if the authorities can be con-

vinced that it is workable, as bank-

ers believe it is.

The cotton prospect having de-

creased materially in the last

month, we shall, no doubt, pres-

ently hear that the Southern inter-

ests who have been insisting that

the price be fixed and that the gov-

ernment buy all surplus cotton

have experienced another change

of mind, and are bitterly denounc-

ing those who would rob the South

by such outrageous interference

with the law of supply and demand

as would be involved in price fixing

for the politically sacred commodity.

The railroads are leaning heavily

upon the banks for the funds to

meet current financial require-

ments, but some banks at least are

becoming more and more reluctant

to advance them money, and for

good reason. Railroad balances

have been drawn down until in

many cases they are almost non-

existent. One bank which had tens

of millions of dollars of such bal-

ances the first of the year has prac-

tically none now. The situation is

well illustrated by the recent ex-

perience of a large local institu-

tion, which was asked to make a

loan of some millions to a certain

road—and did it—on the same day

that the road closed its account.

Bankers say it is unfair thus to re-

duce balances and at the same time

expect them to make unlimited ad-

vances to the carriers when they

can employ their funds much more

profitably in other directions. Their

complaint would appear to be well

founded.

## Money and Credit

Slightly easier conditions prevailed

in the money market yesterday.

At the Stock Exchange the ruling

rates were 5 1/2 to 6 per cent. Toward

the close call money loaned at 4 to 4 1/2

per cent.

There was no change in the market

for fixed date funds, the banks con-

tinuing to restrict their offerings.

Ruling rates for money yesterday,

compared with a year ago, were as

follows:

Yesterday. Year ago.

Percent. Percent.

Call money:

On mixed collateral 5 1/2 3

On industrial coll 1 1/2 3/2

Time money (mixed collateral):

Sixty days..... 6 4 1/2@4 3/4

Ninety days..... 6 4 1/2@4 3/4

Four months..... 6 4 1/2@4 3/4

Five to six months 6 4 1/2@5 1/2

Commercial Paper—A small amount

of discounting is being done on a 6

per cent basis for the best regular ma-

turities.

Bank Acceptances.—Rates were un-

changed yesterday, as follows:

Spot delivery: Thirty Sixty Ninety

days. days. days. days.

Eligible banks..... 4 1/2@4 3/4@4 1/2@4 1/2

Eligible non-member banks..... 4 1/2

Eligible bank bills..... 5 1/2@4 3/4@5 1/2@4 3/4

For delivery within thirty days:

Eligible member banks..... 4 1/2

Eligible non-member banks..... 4 1/2

Ineligible bank bills..... 6

Discount Rates.—The following table

gives the current rates of the twelve

Federal Reserve banks on commercial

paper on all periods up to ninety days:

Maturity: 1 to 30 days, 30 to 60 days, 60 to 90 days, 90 to 120 days, 120 to 180 days, 180 to 270 days, 270 to 360 days.

Reserve Bank of New York: 4 1/2% to 5 1/2%

Reserve Bank of Boston: 4 1/2% to 5 1/2%

Reserve Bank of Chicago: 4 1/2% to 5 1/2%

Reserve Bank of Cleveland: 4 1/2% to 5 1/2%

Reserve Bank of St. Louis: 4 1/2% to 5 1/2%

Reserve Bank of Philadelphia: 4 1/2% to 5 1/2%

Reserve Bank of Pittsburgh: 4 1/2% to 5 1/2%

Reserve Bank of San Francisco: 4 1/2% to 5 1/2%

Reserve Bank of New Orleans: 4 1/2% to 5 1/2%

Reserve Bank of Richmond: 4 1/2% to 5 1/2%

Reserve Bank of Kansas City: 4 1/2% to 5 1/2%

Reserve Bank of Dallas: 4 1/2% to 5 1/2%

Reserve Bank of San Antonio: 4 1/2% to 5 1/2%

Reserve Bank of Fort Worth: 4 1/2% to 5 1/2%

Reserve Bank of Oklahoma City: 4 1/2% to 5 1/2%

Reserve Bank of Tulsa: 4 1/2% to 5 1/2%

Reserve Bank of Miami: 4 1/2% to 5 1/2%

Reserve Bank of Jacksonville: 4 1/2% to 5 1/2%

Reserve Bank of Savannah: 4 1/2% to 5 1/2%

Reserve Bank of Atlanta: 4 1/2% to 5 1/2%

Reserve Bank of Montgomery: 4 1/2% to 5 1/2%

Reserve Bank of Mobile: 4 1/2% to 5 1/2%

Reserve Bank of New Orleans: 4 1/2% to 5 1/2%

Reserve Bank of Baton Rouge: 4 1/2% to 5 1/2%

Reserve Bank of Shreveport: 4 1/2% to 5 1/2%

Reserve Bank of Little Rock: 4 1/2% to 5 1/2%

Reserve Bank of Memphis: 4 1/2% to 5 1/2%

Reserve Bank of Louisville: 4 1/2% to 5 1/2%

Reserve Bank of Cincinnati: 4 1/2% to 5 1/2%

Reserve Bank of Columbus: 4 1/2% to 5 1/2%

Reserve Bank of Indianapolis: 4 1/2% to 5 1/2%

Reserve Bank of St. Paul: 4 1/2% to 5 1/2%

Reserve Bank of Minneapolis: 4 1/2% to 5 1/2%

Reserve Bank of Des Moines: 4 1/2% to 5 1/2%

Reserve Bank of Omaha: 4 1/2% to 5 1/2%

Reserve Bank of Lincoln: 4 1/2% to 5 1/2%

Reserve Bank of Kansas City: 4 1/2% to 5 1/2%

Reserve Bank of St. Louis: 4 1/2% to 5 1/2%

Reserve Bank of Chicago: 4 1/2% to 5 1/2%

Reserve Bank of New York: 4 1/2% to 5 1/2%

Reserve Bank of Boston: